



SESSIONS

MARKETING
+
DELIVERY
+
LISTENING

Spark Session 5:
Planning and Listening

Make A Plan



Use the space below to jot down notes, ideas to ponder later,
or any other spark of imagination you think will be helpful:

ONLY THOSE WHO DARE
TO FAIL GREATLY
CAN EVER ACHIEVE
GREATLY.
ROBERT F. KENNEDY



Make A Plan

You need to decide what days you will get materials, close sales, deliver product/service, follow up with satisfaction surveys, take re-orders, re-stock, and sell... plan wisely!



SCHEDULE YOUR NEXT 2 WEEKS (Week 5 + 6) ACTIVITIES

DAY	Hours	Main Goal/ Objective	Results:
FRIDAY			
SATURDAY			
MONDAY			
TUESDAY			
WEDNESDAY			
THURSDAY			
FRIDAY			
SATURDAY			
MONDAY			
TUESDAY			
WEDNESDAY			

NOTES:



Make A Plan

Who will you need to involve and what role do they need to play?



Add people and roles	
NAME	Role

NOTES: